

# CLEVELAND COUNTY BUDGET BOARD

## SPECIAL MEETING

### MINUTES

**THURSDAY, JULY 27, 2017**

The special meeting of the Cleveland County Budget Board was called to order at 2:00 p.m. this 27<sup>th</sup> day of July 2017 in the Conference Room 200 of the Cleveland County Office Building by Chairman Darry Stacy. Tammy Belinson, County Clerk/Secretary, called roll and those present were:

Darry Stacy, Chairman  
Jim Reynolds, Vice-Chairman  
Tammy Belinson, Secretary  
Rod Cleveland, Member  
Harold Haralson, Member  
Douglas Warr, Member  
Marilyn Williams, Member

Sheriff Joseph Lester, Member, was absent.

Others present were: Assistant District Attorney Jim Robertson, Assistant District Attorney Heather Darby, Linda Atkins, Melinda Duke, Christi Morren, George Mauldin, John Roberts, Todd Gibson, Alison Vinson, Mona Nelson, Sarita Scott, Jacob McHughes, Dr. Brian Yeaman, Eric Simpson, Michelle Nixon, Ann Martin and Matthew Pockrus.

#### **A. Items of Business:**

1. Frank Roby, Senior Advisor with Gallagher Benefits Operation, moderated two presentations from Yeaman Clinic and IM Well. He said that they did a review of vendors and the two presenting today are finalists and are in the lead position. Dr. Yeaman of the Yeaman Signature Health Clinic, 111 North Peters Avenue Ste #600, Norman, OK was invited to speak first. Mr. Roby said that they will have questions and answers after each presentation.  
Dr. Yeaman said that they have served the county for a year and a half now. It has been good for the county and for them. They have enjoyed doing it and are privileged to serve the county. He said it is a plus to keep those services and tax dollars in Cleveland County. It will remain a priority with him. Dr. Yeaman discussed his healthcare background. He said that it has been a journey and has come to believe over time that he should know his patients as a person, not a number to push through the system. He books in 20 minute increments depending on the need for the visit. He and his staff take every opportunity to address and practice wellness and preventative medicine. The clinic is located within walking distance of the Cleveland County Courthouse; however, parking has been a problem. For that reason he is moving the clinic in October a few doors down into David Stockwell's office located on Main Street in Norman. The walk will not be much different, but parking will improve because of rear entry parking in the back of the building.

Dr. Yeaman said he wants to provide services such as nutritionist visits to help in a lifestyle of healthy living. Having a massage therapist in the clinic once in while would be a good thing as well. All these are opportunities to touch on health and wellness. He said because they are small things can be done efficiently. He is able to outsource some things to keep costs down and his staff down to a reasonable minimum.

At this point, Dr. Yeaman took questions from the floor.

Introduction of IM Well Associates consisted of Eric Simpson, VP Operations, Multi-Employer Health Centers; Michelle Nixon, Director, Client Operations; Ann Martin, Client Strategy; and Matthew Pockrus, Director, Business Development. A webinar presentation was given as well as providing handouts to everyone in order to explain the history of Premise Health. There is no local facility at the present time. Selection of site is made by reviewing the zip codes and concentration of where employees reside and temper that with available medical space. They have identified approximately a dozen sites to lease once the best location is known. The location of the clinic would be focused on this market area in Norman and Moore as such as a center of gravity to make it an opportunity for everybody. It will be within a five-mile radius of the Cleveland County Courthouse.

Their broad spectrum of services is to grow with the county. On January 1, 2018, the county can access the pre-existing sites. No guarantee of a local site was given at this time and they do not have a signed agreement yet with Norman. If they had signed agreements between the county and Norman it would be a challenge to be open on January 1, 2018. If they are chosen as the vendor of choice they would be willing to stick to an agreement to have everything ready to go in a certain amount of time or release back to the second vendor of choice. The price quoted requires a certain number of lives such as 2,200 employee count, closer to 3,000. After a brief discussion that number is closer to 3,000 to 5,000. The City of Norman is around 2,000. The dependent number is not known to date. They take care of over 10,000 lives in Oklahoma City in their three health centers.

Frank Roby reviewed the two presentations. He said that the County will have more influence with the Yeaman group than with IM Well. On the other hand, IM Well is a powerful firm. They do lots of stuff and they do it really well because they have it down to a system. Mr. Roby said there are major changes coming in the years ahead in the field of medicine that will save tons of money for the employers. The challenge that Dr. Yeaman will have is that he has to do it as chief operating officer, he's the physician and he's the CEO of the management company.

Mr. Roby said that IM Well is good for a future date, but they are not ready to start January 1, 2018 and is very concerned if the county would have a deal. He said that Premise Health have people that know exactly what they are doing and are really good at it. He said that Dr. Yeaman needs more infrastructures to create a long-term sustainable model for himself, otherwise, it is just a clinic and he has someone helping him with the overhead.

Assistant District Attorney Jim Robertson said that in the IM Well presentation it was stated that they are not prepared to do business on January 1, 2018.

Frank Roby said that they mean that they are ready to do business on January 1, 2018 at a lower price if Cleveland County Employees use their other clinics.

The plus side for the Yeaman Clinic is the culture and sense of community and not having to share health data nationwide. Hopes are that the clinic will grow with Cleveland County in looking for new and innovative ways to care for the lives. The county knows what they have with the Yeaman Clinic and there is no way of knowing what to expect with a new company.

Frank Roby recommended staying with Yeaman Clinic for the coming year, but observe what the other company is doing as an option for change if needed.

**B.** There were no Budget Board Members discussions regarding **County Business**.

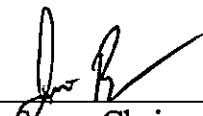
**C.** No public comments were made at this time.

**D.** There being no further business to come before the Board, Tammy Belinson moved that the meeting be **adjourned** at 4:06 pm. Marilyn Williams seconded the motion.

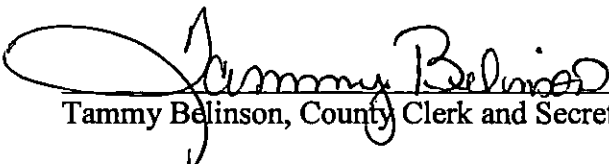
The vote was: Darry Stacy, yes; Jim Reynolds, yes; Tammy Belinson, yes; Rod Cleveland, yes; Harold Haralson, yes; Douglas Warr, yes; Marilyn Williams, yes. Motion carried.

(Clerk's Note: Agenda was posted on July 25, 2017 at 8:50 AM.)

**BUDGET BOARD**  
CLEVELAND COUNTY, OKLAHOMA

  
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~~Darry Stacy, Chairman~~  
Jim Reynolds, Vice-Chairman

**ATTEST:**

  
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Tammy Belinson, County Clerk and Secretary to the Board



Minutes Prepared by:   
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Deputy County Clerk